LexVid Services, Inc., Presents:

Why Clients Turn on Their Lawyers

Total: **51 Minutes**

Speaker: Janet Sobel

There a number of ethical mistakes lawyers can make that can cause their clients to turn on them. This can cost an undue amount of stress, time, money, and even lead to a malpractice suit. This program will give attorneys the tools they need to avoid these traps. Topics include: building a better understanding of your clients; enhancing your client communication skills; drafting effective fee agreements; calculating and communicating costs more efficiently; and more.

- Building a Better Understanding of Your Clients (15 min)
- Enhancing Your Client Communication Skills (10 min.)
- Drafting Effective Fee Agreements (15 min.)
- Calculating & Communicating Costs More Efficiently (11 min.)

Total: 51 minutes

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