Cross-examination Made Simple (Part 2): Impeachment by Inconsistent Statement

Total: **85 Minutes**

Speakers:
Michael DeBlis III

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In this presentation, I cover preparation for cross-examination; the three steps for impeachment that are tried and true; pitfalls to avoid; a flexible technique for cross-examination that can be used with virtually any adverse witness; impeachment by omission; and how to expose the liar, the cheat, and the fool. Finally, I walk you through hypotheticals that demonstrate how to apply these rules practically in the courtroom.

Topics include -

- Preparation for cross-examination (30 min.)
- The Three Steps: Re-commit, Accredit and Confront (30 min.)
- Pitfalls to Avoid (25 min.)

Total: 85 minutes

Speakers

Michael DeBlis III

Michael is a trial lawyer. He graduated Cum Laude from The Thomas M. Cooley Law School and Summa Cum Laude from the Thomas Jefferson School of Law with his Masters of Law in Taxation. Michael is known for his charismatic personality and his unyielding dedication to his clients.

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Michael spent the first five years of his legal career as a public defender in the NJ Office of the Public Defender cutting his teeth on some of the most serious felony cases to pass through the state courts of New Jersey. He then joined his father's law practice, DeBlis Law, expanding the practice into civil tax controversies and international tax compliance.

As a graduate of the National Criminal Defense College, Michael has trained under some of the best-known criminal defense attorneys in the country. That experience has taught him that justice for a person accused of a crime is only won through a full understanding of the client and the case.

To that end, Michael attempts to understand each client's case as a convincing narrative, not just as a set of innocuous facts and arcane legal rules.

When he's not in the courtroom, you can find Michael on stage. As a professionally trained actor, Michael's passionate about helping trial lawyers harness the power of persuasion and positive communication in the courtroom in order to connect to the jury on a human level.

Michael's training as an actor allows him to combine a unique blend of left-brain thinking with right brain artistry to make even the most dull and abstract areas of the law come to life.

Michael is a prolific writer and a passionate blogger. He has written articles that have been featured in leading tax journals and "Law 360."

Michael is a living example of the tremendous power that comes from combining passion, preparation, persuasion, and positive communication in the courtroom. His courage and relentless

work ethic has earned him a reputation as a zealous advocate and one of New Jersey's rising stars of the legal profession.

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