Understanding and Drafting Technology Contracts: Avoiding Common Pitfalls

Total: **63 Minutes**

Speakers:
Michael R. Overly

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Attorneys involved in negotiating technology contracts must be aware of several issues and pitfalls common with technology transactions. This program will dive into the most important aspects of technology contracting, including trends, information collection, pre and post contract diligence, and key contract provisions found in most technology contracts.

Topics include -

- Part I: Important Industry Trends (8 min.)
- Part II: Collecting Basic Deal Information (10 min.)
- Part III: Pre and Post Contract Diligence (19 min.)
- Part IV: The "Big" Four – Provisions in all technology contracts (16 min.)
- Part V: Key Contract Provisions (10 min.)

Total: 63 minutes

Speakers

Michael R. Overly is a partner and intellectual property lawyer with Foley & Lardner LLP where he focuses on drafting and negotiating technology related agreements, software licenses, hardware acquisition, development, disaster recovery, outsourcing agreements, information security agreements, e-commerce agreements, and technology use policies. He counsels clients in the areas of technology acquisition, information security, electronic commerce, and on-line law. Michael is a member of the Technology Transactions, Cybersecurity, and Privacy and Privacy, Security & Information Management Practices.

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