LexVid Services, Inc., Presents:

Body & Soul of Business Valuation for Litigators: Discounts & Special Topics

Course Description, Table of Contents, Timed Agenda

Total: **180 Minutes**

Speakers:
Jay Abrams

Description

A satisfactory result in litigation often hinges on a proper business valuation. As an attorney working with and against valuation experts, you must have a good working knowledge of how accurate valuations are conducted and what the best practices are. Two Primary Valuation Methods for Going Concern—Discounted Cash Flow and the Guideline Company Methods. In the final section of this comprehensive 3-part series, author and valuations expert Jay Abrams dives into valuation discounts and covers a few additional special topics attorneys should be aware of. Topics include:

I. Valuation Discounts (35 min.)
II. Reconciliation of DCF & Guideline Company Methods (20 min.)
III. Valuing S Corps and Non-Tax Entities (20 min.)
IV. Probabilistic Valuation Methods (20 min.)
V. Demonstrating Expert Bias (15 min.)
VI. How Does Value Grow? (15 min.)
VII. Valuation Accuracy (15 min.)
VIII. Common Valuation Errors (20 min.)
IX. Choosing an Appraiser (10 min.)
X. How Attorneys Can Help the Appraiser (10 min.)

Total: 180 minutes

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